



GIFT AND HOSPITALITY ISSUES: CONNECTING CHARACTER



Course No: 106 -2

Competency: Ethical Expectations

Audience: All

Duration: 15 minutes

Format: Online/Video

Quiz: 9 questions

Summary:

Within the area of giving and receiving gifts, there are two sides of the issue: the side of the giver and of the receiver. Both have their ethical limits and both have their own set of suspicious intentions and rationalizations. On one side, there's an urgency to do anything to get the deal, close the sale, pay back a friend, or manipulate others. On the other side, it's about getting something for nothing and being able to sell your ethical principles to the highest bidder. Although both sides can have dubious characteristics, the common element between them is that they break all the rules of fair play and make honest, ethical business harder for everyone. How you behave in this area is a real testing-ground for your character.

Outline

1. Manipulation or Persuasion?
2. Something for Nothing
3. Fairness
4. Character Connection